

Posten Bring



3rd quarter
2024



Highlights



Improvement in results despite challenging market conditions

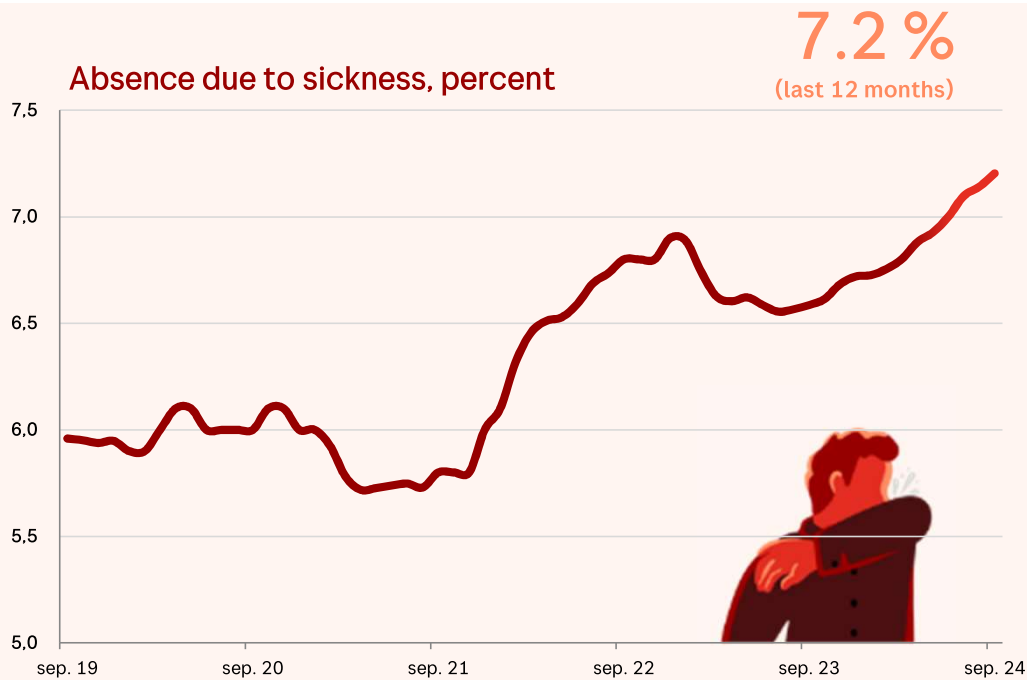


New Majorstua post office becomes a test laboratory for innovation

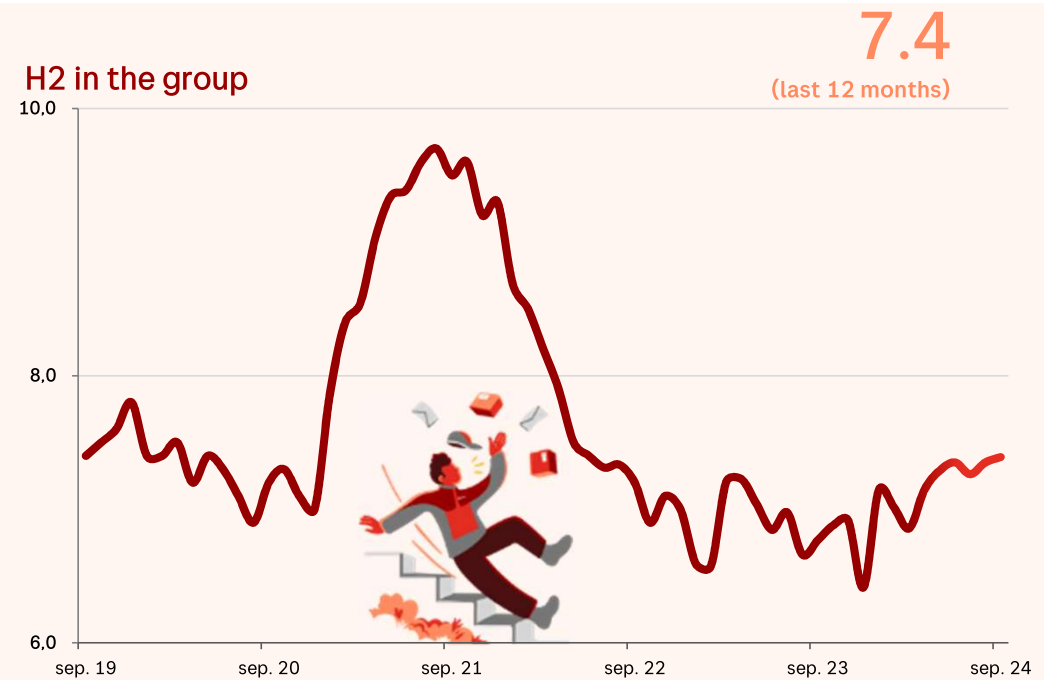


National initiative for the development of charging infrastructure for heavy electric vehicles

Increasing sick leave and injury frequency - systematic efforts to reverse the trend



- Absence due to sickness in the last 12 months was 7.2 %. This was 0.6 percentage points higher than at the same time last year.



- H2 as a 12-month trend was 7.4 compared with 6.8 at the same time last year, an increase of 0.6.

Financial highlights - 3rd quarter and YTD 2024

OPERATING REVENUES, MNOK

Q3 2024	Q3 2023	YTD 2024	YTD 2023
6 046	5 748	18 309	17 671

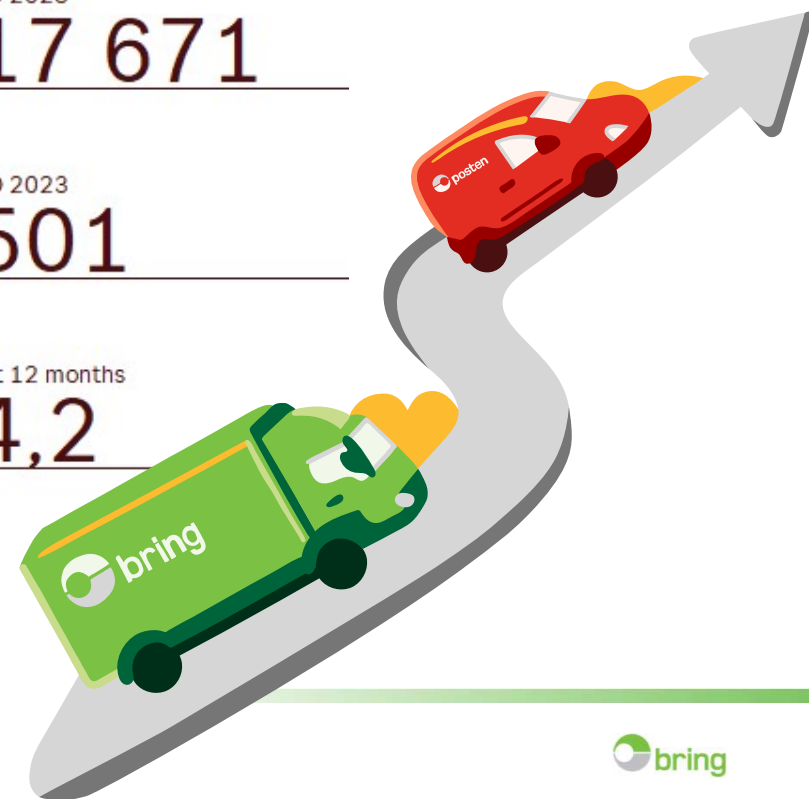
ADJUSTED OPERATING PROFIT*, MNOK

Q3 2024	Q3 2023	YTD 2024	YTD 2023
344	273	546	501

RETURN ON INVESTED CAPITAL/ROIC*, %

Last 12 months	Last 12 months
6,1	4,2

*For descriptions of alternative performance measures, see appendix to the quarterly report



Results 3rd quarter and YTD 2024

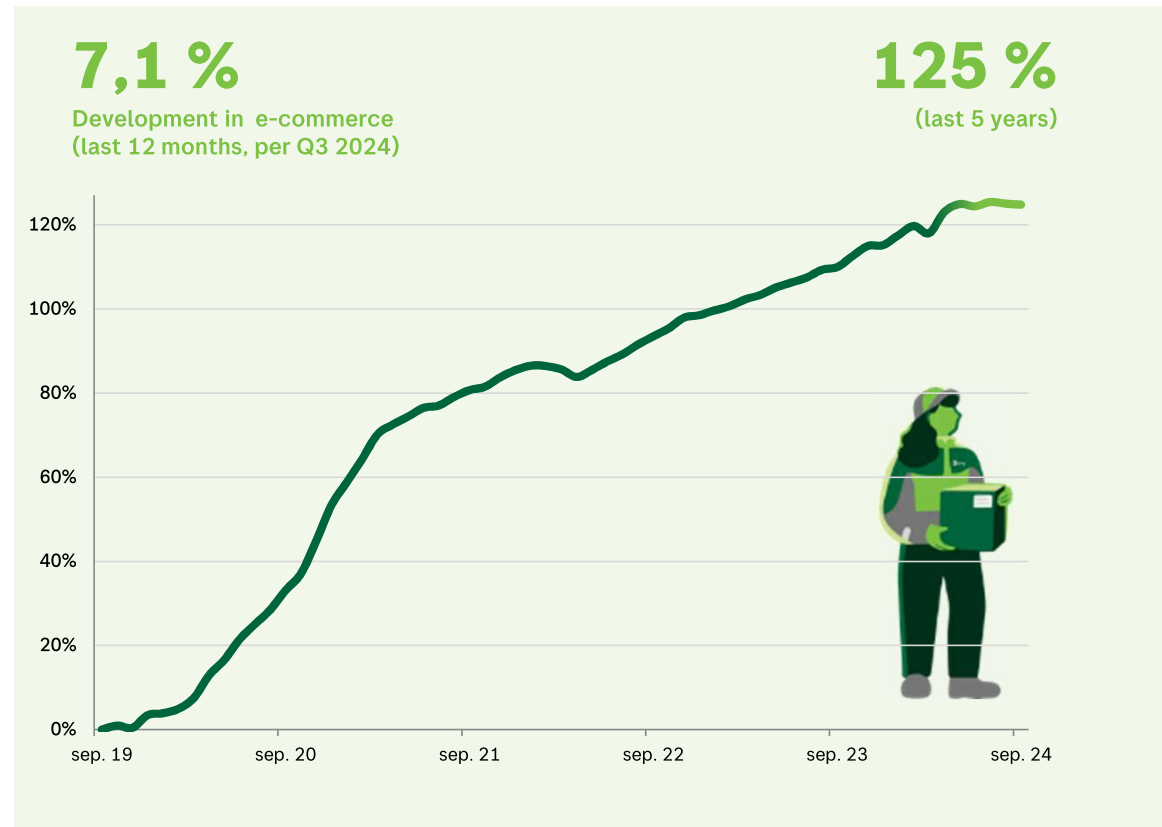
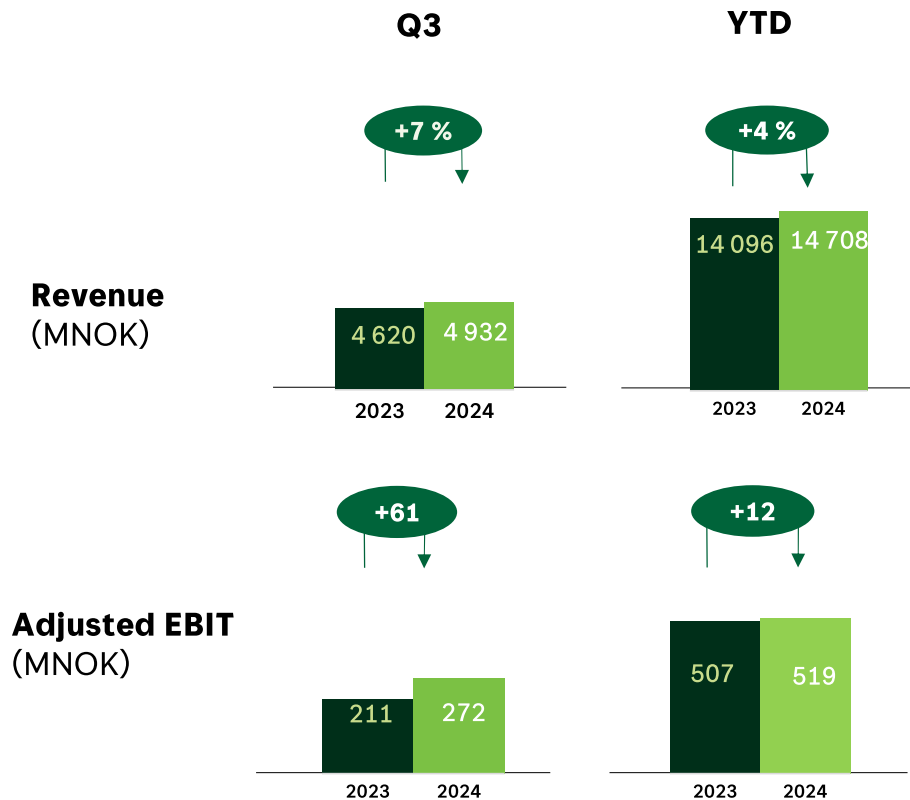
Profit development

Q3 2024	Q3 2023		YTD 2024	YTD 2023	Year 2023
6 046	5 748	Revenue	18 309	17 671	24 394
792	667	EBITDA	1 883	1 658	2 316
344	273	Adjusted operating profit/(loss)	546	501	716
319	174	Operating profit/(loss) (EBIT)	579	401	599
(70)	(65)	Net financial items	(229)	(198)	(285)
249	109	Profit/(loss) before tax	350	204	314
189	63	Profit/(loss) after tax	270	133	178

Alternative performance measures applied in the quarterly report are described in appendix to the report.

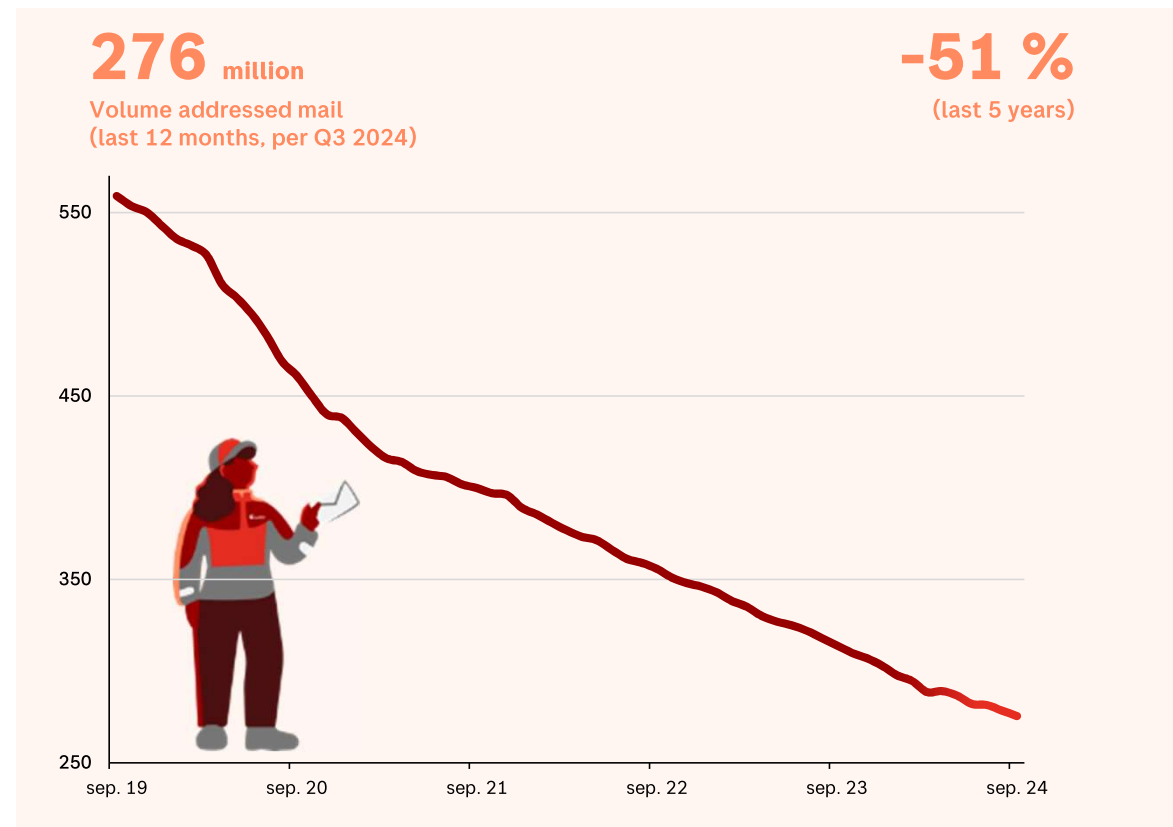
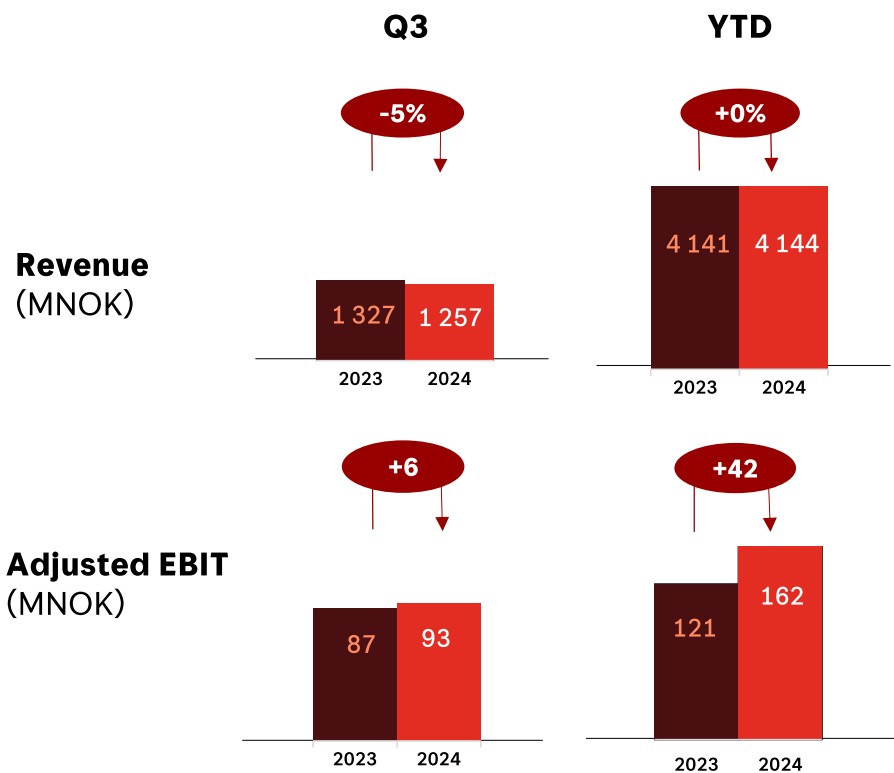
Segment Logistics:

Growth in e-commerce market driven by volumes from China



Segment Mail:

Decline in mail volumes, growth from newspaper distribution and Norgespakken



Outlook



The launched profitability program will reduce costs going forward to strengthen competitiveness in a challenging market



Continuous efforts are made to restructure the postal service, and future postal services are being evaluated by an expert committee appointed by the government



Continue to invest in a profitably and sustainable way, but adapted to financial capacity

**We make everyday life easier
and the world smaller.**

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